

“How to Sell” LLC 4 Hour Course 1 Day

	Topic
7:30am-8:00am	Welcome & Sales Representative Individual Review & Quiz
8:00am – 9:00am	Relationship Building & Focus on Listening.
9:00am – 10:00am	How to Sell
10:00am – 10:15am	BREAK
10:15am – 12:00am	Durni Dozen
12:00pm – 12:15am	Quiz
12:15pm-1:00pm	Debrief & Follow Up
1:00pm	ADJOURN